

st**STGLOBAL****Memorandum Of Understanding****Between****Andhra Loyola Institute of Engineering and Technology****And****STGLOBAL**

This Agreement made and entered into on 27-06-2016 between CSE & IT Departments of ALIET and STGLOBAL Situated near Vijaya talkies, Vijayawada (Andhra Pradesh). This MOU shall be valid for 1 Year from the date and each party shall be at full liberty to terminate the collaboration with a notice period of 3 months.

Objectives of MOU

The objectives of this MOU are:

- To promote interaction between CSE & IT Departments of ALIET And STGLOBAL in mutually beneficial areas.
- To provide a formal basis for initiating interaction between CSE & IT Departments of ALIET and STGLOBAL.

Proposed modes of Collaboration:

CSE & IT Departments of ALIET and STGLOBAL propose to collaborate through exchanging of expertise by means of guest lectures, Technical seminars, workshops and other events for the benefit of the faculty and students

Note: All the above modes will be decided upon mutual consent based on availability, work schedule and Man power.

Date of Agreement: 27-06-2016.


Managing Director
For STGLOBAL
ST GLOBAL
Proprietor


Director

Andhra Loyola Institute of Engg and Tech
DIRECTOR
ANDHRA LOYOLA INSTITUTE OF
ENGINEERING & TECHNOLOGY
VIJAYAWADA 520 002

Address :
#29-3-15,Venkateswara Street,
Adjacent VIP Show Room,Near Vijaya Talkies,
Vijayawada,Andhra Pradesh,India. 520003

Mobile : +91 9989 755 756
Mail : info@stglobal.co.in

AUTHORIZED ACADEMY CENTER AGREEMENT

This Authorized Academy Center Agreement ("Agreement") effective as of 24th Jan 2017 (the "Effective Date"), by and between Palo Alto Networks, Inc., a Delaware corporation with its principal place of business at 4401 Great America Parkway, Santa Clara, CA 95054 ("Palo Alto Networks") and ALJET, with a principal place of business located at Vijayawada ("AAC Partner").

WHEREAS, Palo Alto Networks develops, manufactures, markets, provides and supports certain hardware and software products;

WHEREAS, Palo Alto Networks and AAC Partner desire that Palo Alto Networks appoint AAC Partner as a non-exclusive Academy Partner to provide classroom instruction and technical training related to Palo Alto Networks' products to enrolled Students at an AAC, subject to and in accordance with the terms of this Agreement.

NOW, THEREFORE, in consideration of the foregoing, and for other good and valuable consideration, the parties agree as follows:

1. DEFINITIONS

- 1.1. "Academy" means any institution of higher learning.
- 1.2. "Authorized Network Security Instructor" means a AAC Partner-provided instructor that has received a current and valid certificate of accreditation from Palo Alto Networks for one or more Authorized Courses and otherwise meets the requirements contained in this Agreement to conduct such Authorized Courses.
- 1.3. "Authorized Course" means Palo Alto Networks' standard training courses listed in Exhibit A, which may be amended from time to time in Palo Alto Networks' sole discretion. Authorized Courses shall include all of the courses developed by Palo Alto Networks and for which the Authorized Network Security Instructor is qualified to teach.
- 1.4. "Authorized Academy Center" ("AAC") means the AAC Partner education center listed in Exhibit C where AAC Partner is authorized by Palo Alto Networks to provide Services.
- 1.5. "College" or "University" means an institution of higher learning providing facilities for teaching and research and authorized to grant academic degrees.
- 1.6. "Course Materials" means course materials developed and owned by Palo Alto Networks and/or its suppliers, including, but not limited to, instructor materials, Student Kits, updates for Instructors and Students, slides, videos, manuals, workbooks, CDs, product documentation and selected handouts, reports, evaluation forms, elearning and other materials developed and required for use in Palo Alto Networks' Authorized Courses.
- 1.7. "Intellectual Property Rights" means patent rights, copyrights, trade secrets and any other intellectual property rights recognized in any country or jurisdiction in the world whether registered or unregistered.
- 1.8. "Marks" means the Palo Alto Networks' trademarks, service marks, trade names and logos.
- 1.9. "Academy Lab Equipment Bundle" means the Palo Alto Networks Product kit offered for purchase to be placed into AAC Partner education labs for use when teaching the Authorized Courses.
- 1.10. "Student Kits" means the individual Student material developed and owned by Palo Alto Networks and/or its suppliers and provided to each and every Student attending AAC Partner provided Authorized Courses.
- 1.11. "Products" means collectively Palo Alto Networks' hardware and software, listed on Palo Alto Networks' then-current product price list.
- 1.12. "Services" means the delivery of classroom instruction and technical training Authorized Courses by an Authorized Network Security Instructor to enrolled Students at an Authorized Academy Center, in accordance with the terms and conditions of this Agreement.
- 1.13. "Student" means an individual enrolled to obtain credit towards an accreditation, certification, or degree offered by a College.
- 1.14. "Palo Alto Networks Accredited Configuration Expert" ("ACE") means the accreditation offered by Palo Alto Networks upon passing the ACE test.
- 1.15. "Palo Alto Networks Certified Network Security Engineer" ("CNSE") means the certification offered by Palo Alto Networks upon passing the proctored CNSE test.

Aravind Karim



EXHIBIT E

AUTHORIZED ACADEMY CENTER PROGRAM SPECIFICATIONS



Authorized Academy Center ("AAC")

AAC Partner Name: ANDHRA LOYOLA INSTITUTE OF ENGINEERING & TECHNOLOGY
AAC Partner Address: OPP. Polytechnic post office, Vijayawada - 520007

Palo Alto Networks, Inc.

Address: 4401 Great America Parkway, Santa Clara, CA 95054.

AAC Partner Principal Contact

Name: Fr. Xavier Francis A
Title: DIRECTOR
Phone: 0866-2476161
Email: director@andhraloyola.org

Palo Alto Networks Principal Contact

Name: Shoba Trivadi
Title: Academy Manager
Phone: 1-408-621-7440; 1-408-753-4319
Email: strivadi@paloaltonetworks.com

AAC Partner Secondary Contact

Name: Dr. Edward J Bear
Title: Corporate Liaison officer
Phone: 8464 96 8464
Email: edward@andhraloyola.org

Palo Alto Networks Secondary Contact

Name: Roger Connolly
Title: Director of Education
Phone: 408.753.3875
Email: rconnolly@paloaltonetworks.com

Course Commencement Date:

The primary purpose of the Palo Alto Networks Authorized Academy Center ("AAC") program is to establish and promote alliances with Universities, Colleges, and Technical Institutes around the world where Palo Alto Networks product knowledge and network security concepts are taught. Such institutes shall be referred to as AAC Partners.

The primary purpose of the AAC Partners will be to provide Palo Alto Networks product courses to their students or design and deliver general network security courses based on Palo Alto Networks technology knowledge at their Authorized Academy Center. If necessary, AAC Partners can also work with Palo Alto Networks to design and develop necessary labs and lab equipment for providing AAC courses.



Handwritten signature/initials

Certificate Of Completion

Envelope Id: E3592653525745C2B40AAE4F29911D4E
 Subject: Andhra Loyola Institute of Technology - Authorized Academy Center Agreement
 fcorgid: 00D700000008611EAI
 Source Envelope:
 Document Pages: 14
 Supplemental Document Pages: 0
 Certificate Pages: 1
 AutoNav: Enabled
 EnvelopeId Stamping: Enabled
 Time Zone: (UTC-08:00) Pacific Time (US & Canada)

Status: Completed

Envelope Originator:
 Irma Rodriguez
 4401 Great America Parkway
 Santa Clara, CA 95054
 iredriguez@paloaltonetworks.com
 IP Address: 136.146.208.8

Record Tracking

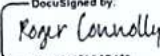
Status: Original
 2/10/2017 2:58:15 PM
 Holder: Irma Rodriguez
 iredriguez@paloaltonetworks.com

Location: DocuSign

Signer Events

Roger Connolly
 rconnolly@paloaltonetworks.com
 Sr. Manager, Palo Alto Networks Academy
 Sr Manager, Palo Alto Networks Academy
 Security Level: Email, Account Authentication (None)
 Electronic Record and Signature Disclosure:
 Not Offered via DocuSign
 ID:

Signature

DocuSigned by:

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Using IP Address: 97.86.154.231

Timestamp

Sent: 2/10/2017 2:59:06 PM
 Viewed: 2/10/2017 4:12:34 PM
 Signed: 2/10/2017 4:16:45 PM

In Person Signer Events	Signature	Timestamp
Editor Delivery Events	Status	Timestamp
Agent Delivery Events	Status	Timestamp
Intermediary Delivery Events	Status	Timestamp
Certified Delivery Events	Status	Timestamp
Carbon Copy Events	Status	Timestamp
G Saracanan saravanan@ictacademy.in Security Level: Email, Account Authentication (None) Electronic Record and Signature Disclosure: Not Offered via DocuSign ID:	COPIED	Sent: 2/10/2017 4:16:46 PM

Notary Events

Envelope Summary Events

Envelope Summary Events	Status	Timestamps
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Certified Delivered	Security Checked	2/10/2017 4:16:46 PM
Signing Complete	Security Checked	2/10/2017 4:16:46 PM
Completed	Security Checked	2/10/2017 4:16:46 PM

Payment Events

Status Timestamps



MEMORANDUM OF UNDERSTANDING

BETWEEN

TechTrunk Ventures Pvt. Ltd.,
25-35/3/B, above ICICI Bank, 1st floor, Sekhar's Arcade
Opp: Beeramguda Kaman, RC Puram Hyderabad.

AND

ANDHRA LOYOLA INSTITUTE OF ENGINEERING AND TECHNOLOGY

Polytechnic post office
vijayawada-520 008

PREAMBLE

This MOU is entered into between Department of Electrical Engineering, ALIET Vijaywada (hereinafter called College) on one part and [TechTrunk Ventures Pvt. Ltd.](#), 25-35/3/B, Above ICICI Bank, 1st floor, Sekhar's Arcade, Opp: Beeramguda Kaman, RC Puram, Hyderabad (here after called Company) on the second part for the purpose of providing 'Training & Development to Graduate/ Post Graduate Students'.

Department of Electrical Engineering, ALIET Vijaywada is a well-established and reputed institution offering different UG/ PG degrees in various disciplines of Engineering, Technology. **The college** has set a benchmark in providing its students the best quality in terms of education, extracurricular activities and placements.

Whereas TechTrunk Ventures Pvt.Ltd is a company established with group of professionals in the relevant fields and is engaged in research and development which also provides support and facilitation for industrial oriented training to academic institutions.

SCOPE

This MOU is entered in between Department of Electrical Engineering, ALIET Vijaywada and TechTrunk Ventures Pvt. Ltd. Hyderabad to provide a framework for a collaborative arrangement to provide the Big Industrial Training program 2016 – 2017 as per given proposal. The terms and conditions of the MOU are as under.

STRUCTURE OF PROGRAM

1. What is Big Industrial Training Program?

- Providing Technical Training, Project Based Training, Workshops and Seminars to students at college campus.
- Team of experts from TechTrunk Ventures Pvt. Ltd. having their presence at the esteemed campus for enhancing the skills of budding professionals towards better future.

2. College will provide to TechTrunk Ventures Pvt. Ltd.

- Computer Lab with minimum of 20 computers and seating capacity of 80 - 100 students (Students may bring their own laptops if computers are not available)
- Projector, speaker and mike
- Power Backup
- Accommodation & Food for expert/ experts during the days of stay
- A minimum of 60 students being assured making it to a successful move

3. TechTrunk Ventures will provide to college:

A. 2 Workshops*

- Department can select technologies as given in Proposal or any other technology demanded by department
- 1 Workshop in each semester
- Minimum Strength for Workshop: 60 Students
- Fee: fee of the workshop depends on opted Technology

B. 2 Seminars/ Tech talks

- 1 Seminars/ Tech talks in each semester
- There will be NO CHARGE for any of the seminars delivered by TechTrunk Ventures Pvt. Ltd.
- TechTrunk Ventures will be providing resource person for respective seminars as decided by mutual conversation between both parties.
- Duration: 1 Days (4 Hours)
- Minimum Strength for Seminars/ Tech talks: 60 Students
- Department of Electrical Engineering, ALIET Vijaywada will provide Accommodation & food
- Open for the students of all years under Department of Electrical Engineering, ALIET Vijaywada
- Seminar /Tech talks will be related to Innovative & Industrial Technologies/as per requirement of college
- Department has to bear charge of Certificate Printing if they want to provide certification for seminars

C. Other Benefits

- International level study material (Soft copy) & Software kit by TechTrunk Ventures Pvt. Ltd.
- International Certification by TechTrunk Ventures Pvt. Ltd. (ISO: 9001- 2008) for every event.
 - Training, Workshop & Seminar Completion certification to all trained candidates, coordination certificates to Faculty/ Student coordinators respectively
 - All the certificates will have a digital verification number which can be verified on our certificate verification portal
- Certificate/ Letter of appreciation will be presented to Department and College
- Team of experts and India's top Trainers from TechTrunk Ventures Pvt. Ltd. at College



- Team of TechTrunk Ventures will stay in touch with college for status of training & company will get the feedback every week regarding same for getting the pulse of students & faculty
- A daily report will be submitted to the College and the photocopy of the same to the respective heads of TechTrunk stating the updates by experts under College's knowledge

4. Payment Details:

The payment will be 50% in advance & Remaining 50% payment after completion of 70% of Training/ workshop.

5. Mode of Payment:-

Cash/ Internet banking (NEFT/ RTGS)/ DD or cheque

CONFIDENTIALITY

Both the parties agree to maintain confidentiality of information and the information can be released only with mutual agreement. All the intellectual property cores supplied by TechTrunk Ventures Pvt. Ltd. are proprietary to TechTrunk Ventures Pvt. Ltd., College will use them only for the intended purpose.

VALIDITY OF MOU

The agreement is valid for an initial period of 1 year with effect from the date of signing of the agreement and may be renewed after that period, incorporating mutually agreeable modifications, if any thereafter.

NON-DISCLOSURE

Except in relation to information that is already in the public domain or required by law, or necessary for the performance of its obligations under this MOU and is accordingly disclosed to its respective officers, employees, representatives or agents each Party must not, without the written consent of the other party, directly or indirectly disclose to any other person, use or permit to be disclosed for any purpose other than that contemplated by this MOU, any information that is acquired by it about the other parties affairs under this MOU, or as a consequence of the parties collaboration and must keep all such information strictly confidential and ensure that its officers, employees, representatives and agents keep any such information confidential.

ARBITRATION

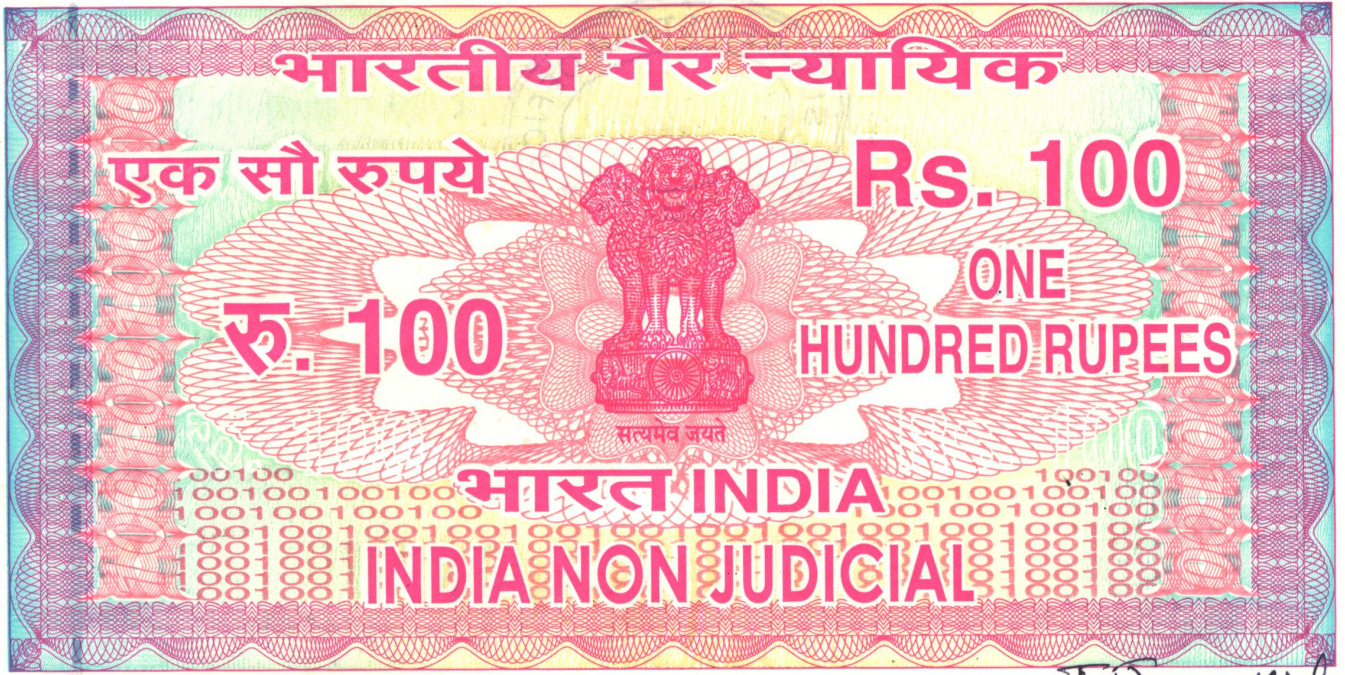
TechTrunk Ventures Pvt.Ltd and Department of Electrical Engineering, ALIET Vijaywada shall settle any dispute arising out of any clause of this AGREEMENT through mutual consultations between TechTrunk Ventures Pvt. Ltd. And Department of Electrical Engineering, ALIET Vijaywada.

If a settlement is not concluded in such dispute(s), the same will be subjected to provisions of Arbitration & Conciliation Act, 1996. The venue of arbitration shall be in HYDERABAD.



The memorandum of understanding (MOU) is made on this 23rd day of July 2016, at Andhra Loyola Institute of Engineering and Technology, Vijayawada

<p>For TechTrunk Ventures Pvt.Ltd</p> <p>25-35/3/B, Above ICICI Bank, 1st floor, Sekhar's Arcade Opp: Beeramguda Kaman, RC Puram Hyderabad.,</p>	<p>For Department of Electrical Engineering, ALIET Vijaywada</p>
<p>For TechTrunk Ventures Pvt. Ltd.</p> <p><i>M. K. [Signature]</i> Operations Manager</p> <p>Nidisha Maganti, Operations Manager, TechTrunk Ventures Pvt. Ltd.</p>	<p><i>Y. C. [Signature]</i> HOD</p> <p>Department of Electrical Engineering ALIET, Vijaywada</p>
	<p><i>[Signature]</i> Principal</p> <p>ALIET, Vijaywada</p>
	<p><i>Fr. Daniel Xavier, S.J.</i> Director</p> <p>ALIET, Vijaywada</p> <p>DIRECTOR ANDHRA LOYOLA INSTITUTE OF ENGINEERING & TECHNOLOGY VIJAYAWADA - 520 005.</p>



ఆంధ్ర ప్రదేశ్ ఆంధ్ర ప్రదేశ్ ANDHRA PRADESH
S.No. 8456 Dt. 15/10/2016 Rs. 100/-
Sold to Sri. N. Janaki Devi s/o N. Kondaliah
For Whom: Sh. vijayawada

T. Janaki Devi
S. JANAKI DEVI
BR 738363
STAMP VENDOR, PATAMATA,
P. No: 88-1-14, Sivalayam Street
VIJAYAWADA-10.
Life No: 9020111, P.L. No: 24/20/13
Vaidh Udyog (01-01-2014) 15391412-30916
Cell: 9955 44 14443

MEMORANDUM OF UNDERSTANDING

Between
Andhra Loyola Institute of Engineering and Technology, Vijayawada, Andhra Pradesh.
And
Sri Sambasiva Kumar Industries, Kanuru, Vijayawada

This Memorandum of understanding (MOU) sets forth the terms and understandings between the Andhra Loyola Institute of Engineering and Technology, Vijayawada herein after called "the College" and Sri Sambasiva Kumar Industries, Kanuru, Vijayawada., herein after called "the Company".

Background

This MOU Creates mutual benefit to both the parties involved in it namely "the College" and "the company"

Scope

The scope of the MOU includes the following activities,

1. To allow the MBA students of the college to visit the company for acquiring practical knowledge
2. To provide the opportunities to MBA students of the college to do mini academic projects in the company.

Fr. Francis Xavier, s.j.

For Sri Sambasiva Kumar Industries
P. Sambasiva Kumar
Proprietor

3. To permit the MBA students of the college to do their summer internship and the Major Project at the company.
4. The college Faculty organise the training programmes to the newly recruited employees of the company.
5. The senior faculty of the college conduct development programmes for the existing employees of the company.
6. To provide campus placements to the students of the colleges if any suitable vacancies arise in the company.
7. Extension of Any other support decided by the mutual consent from time to time.

Authorised officials to execute the MOU

Rev Fr. Dr.Francis Xavier, Director, Andhra Loyola Institute of Engineering and Technology, Vijayawada represents the college.Mr.P.NagaVasntho Kumar, Proprietor,Sri Sambasiva Kumar Industries, Kanuru,Vijayawada represents the company.

Funding

This MOU does not require any commitment of funds on either side.

Duration

This MOU is at will and may be modified by mutual consent of authorized officials. This MOU shall come in to force from the date signed by the authorized officials and will be effective for a period of two years.

Signatures of the officials **For Sri Sambasiva Kumar Industries**

P. Naga Vasanth Kumar
 (Partner signature with date) Proprietor
 (Partner name, Organization, position)
 Partner name: Sri Sambasiva Kumar Industries
 Partner Representative: P.NagaVasntho Kumar
 Position: Proprietor
 Address: Kanuru, Vijayawada
 Telephone: 9390472429

Fr. Francis Xavier
 (Partner signature with date) DIRECTOR
 (Partner name, Organization, position) ANDHRA LOYOLA INSTITUTE OF
 ENGINEERING & TECHNOLOGY
 VIJAYAWADA - 520 008.
 Partner name:
 Andhra Loyola Institute of Engineering and Technology, Vijayawada.
 Partner Representative: Rev. Fr. Dr.Francis Xavier
 Position: Director
 Address: Andhra Loyola Institute of Engineering and Technology,
 Opp : Government polytechnic post office, ALC campus,
 I.T.I Road, Vijayawada – 520008 AP.
 Fax: 0866 - 2476161, Telephone :- 0866-2498976
 Email: alietbza@gmail.com

